

CONTACT INFORMATION

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ACADEMIC APPOINTMENTS

Princeton University

Assistant Professor of Politics and Public Affairs (July 2020 - present)
Postdoctoral Research Associate (July 2019 - June 2020)

EDUCATION

Stanford University Graduate School of Business

Ph.D. in Business Administration (September 2014 - June 2019)

University of Rochester

B.A. *magna cum laude* in Economics, Political Science, and Russian Studies with minor in Mathematics (September 2010 - May 2014)

RESEARCH INTERESTS

Non-Market Strategy, Stakeholder Management, Corporate Social Responsibility, Private Politics and Social Movements, Money in Politics, American Politics, Political Economy

PEER-REVIEWED PUBLICATIONS

Li, Zhao. 2018. "How Internal Constraints Shape Interest Group Activities: Evidence from Access-Seeking PACs." *American Political Science Review* 112(4): 792–808.

- Co-winner of the 2020 Jack Walker Award by the Political Organizations and Parties Section of the American Political Science Association.

Li, Zhao and Richard W. DiSalvo. "Can Stakeholders Mobilize Businesses for the Protection of Democracy? Evidence from the U.S. Capitol Insurrection" Forthcoming in the *American Political Science Review*.

- Featured in the [LSE USAPP United States Politics and Policy Blog](#) and the [UC Institute of Global Conflict & Cooperation's Political Violence at a Glance Magazine](#).

WORKING PAPERS

[When Do Campaign Donors Reject Extremists? Evidence from the U.S. Foreclosure Crisis](#) (conditionally accepted by the *Journal of Politics*)

[Economic Geography and Special Interest Entrenchment: Evidence from the Shale Boom and State Campaign Finance](#) (with Richard DiSalvo)

**WORKING PAPERS
(CONT'D)**

[Inferring Issue-Specific Candidate Positions from Itemized Campaign Contributions Using Supervised Machine Learning](#) (with Adam Bonica)

Lemons in the Political Marketplace: A Big-Data Approach to Detect 'Scam PACs'

Media and Ideological Movements: How Fox News Built the Tea Party (with Greg Martin)

Keep Winning with WinRed? Online Fundraising Platform as the Party's Public Good (with Seo-young Silvia Kim)

**INVITED
CONTRIBUTIONS
AND PUBLIC
SCHOLARSHIP**

Li, Zhao. 2019. ["Looking Inside the Black Box of Firms: A Proposal for A Research Agenda."](#) *The Political Economist* 15(2): 17–19.

Li, Zhao. 2021. ["Analyzing the Evidence: Who's Funding Google's PAC?"](#) in *American Politics: Power and Purpose*, 16th edition, Theodore J. Lowi, Benjamin Ginsburg, Ken Shepsle, and Stephen Ansolabehere. New York: W.W. Norton.

Li, Zhao. 2021. [Review of Game Changer: How Dark Money and Super PACs Are Transforming U.S. Campaigns](#), Henrik M. Schatzinger and Steven E. Martin, *Political Science Quarterly* 1136(3): 580–581.

Li, Zhao and Richard W. DiSalvo. 2022. ["Will Big Business Protect Democracy?"](#) UC Institute of Global Conflict & Cooperation's Political Violence at a Glance Magazine, Nov 9.

Li, Zhao and Richard W. DiSalvo. 2022. ["Stakeholder Activism Can Have a Big Influence on Corporate Political Donations."](#) LSE USAPP United States Politics and Policy Blog, Dec 2.

TEACHING

Business Influence in American Politics (Self-designed undergraduate lecture)

Money and Influence in Policymaking (Self-designed undergraduate seminar)

Money in American Politics (Self-designed undergraduate seminar)

Lobbying and Interest Group Politics (PhD-level independent reading course)

**INVITED
PRESENTATIONS**

2023

University of Houston Conference on Parties in American Legislatures (scheduled)

**INVITED
PRESENTATIONS
(CONT'D)**

2022

Non-Market Strategy Research Community (NMSRC) Brown Bag Seminar
Pennsylvania State University Program in Empirical International Relations Workshop

Princeton University Symposium on Bringing Transparency to Digital Political Campaigns

Southern Political Science Association Pre-conference on Interest Groups and Polarization

Quebec Political Economics Webinar Series

Stanford Graduate School of Business PhD Alumni Conference

Stennis Congressional Staff Fellows Program

University of Chicago Center for Effective Governance American Politics Conference

Washington University in St. Louis Olin School of Business Strategy Seminar Series

Wharton Nonmarket Strategy Workshop

2021

Columbia University Political Economy Seminar

Essex University Government Department Speaker Series

New York University American Politics and Political Economy Workshop

New York University Colloquium on Law, Economics, and Politics

Roundtable Panelist on "The American Political Economy: Politics, Markets, and Power" at the Annual Meeting of the American Political Science Association

University of California, Berkeley Political Economics Seminar

University of Southern California Political Institutions and Political Economy Workshop

2020

Institute for Humane Studies "Corporate Welfare: Who Comes Out on Top" Seminar

University of California, Los Angeles American Politics Workshop

University of Southern California Annual Conference on Political Institutions and Political Economy (canceled due to COVID-19)

2019

California Institute of Technology, Bray Social Science Seminar

The Ohio State University Institute for Democratic Engagement and Accountability (IDEA)

INVITED DISCUSSANTS	<p>California Institute of Technology Empirical Models of Political Economy Conference (scheduled)</p> <p>Annual Research Conference on Strategy and the Business Environment (2019, 2022)</p> <p>National Bureau of Economic Research Political Economy Summer Institute (2021)</p> <p>Princeton University Workshop on Interest Groups, Policy Outcomes, and Representation in U.S. Politics (2020)</p> <p>Virtual Workshop on Interest Groups (2021)</p> <p>Wharton Nonmarket Strategy Workshop (2022)</p>
CONFERENCE PRESENTATIONS	<p>American Political Science Association Annual Meeting (2018-2021)</p> <p>American Political Science Association Pre-conference on Frontiers on Money in Politics Research (2020)</p> <p>American Political Science Association Women’s Mentoring Workshop (2021)</p> <p>Annual Research Conference on Strategy and the Business Environment (2020)</p> <p>Annual Summer School on American Political Economy in Comparative Perspective (2020)</p> <p>Climate Pipeline Project Conference (2022)</p> <p>Midwest Political Science Association Annual Meeting (2018-2022)</p> <p>Northeast Workshop in Empirical Political Science (2022)</p> <p>Society for Political Methodology Annual Meeting (2017-2019, 2021-2022)</p> <p>Southern Political Science Association Annual Meeting (2022)</p> <p>Strategy Science Annual Conference (2021-2022)</p> <p>Yale University Center for the Study of American Politics Summer Conference (2017)</p>
MEDIA APPEARANCES	<p>Marketplace Public Radio (2020), Vox (2021), Facts about PACs Podcast (2021), P.S. You’re Interesting Podcast (2021), U.S. News (2022).</p>
SELECT AWARDS, FELLOWSHIPS, AND GRANTS	<p>Princeton University</p> <p>Data-Driven Social Science Initiative (DDSS) Innovation Funding (2022)</p> <p>American Political Science Association</p> <p>Jack Walker Award (2020)</p>

**SELECT AWARDS,
FELLOWSHIPS, AND
GRANTS (CONT'D)**

National Science Foundation

Travel Grant for the Annual Meeting of the Society for Political Methodology (2017-2018)

Stanford University

Stanford Interdisciplinary Graduate Fellowship (2017-2019)

**PROFESSIONAL
SERVICE**

Co-founder: American Political Science Association Pre-conference on Frontiers on Money in Politics Research (2020-2022)

Editorial Board: *Economics of Governance* (2021-2024), *Journal of Political Institutions and Political Economy* (2023-2025)

Award Selection Committee: Jack Walker Award for the Political Organizations and Parties Section of the American Political Science Association (2021)

Member: Non-Market Strategy Research Community (NMSRC) (2023-present)

Referee: *American Journal of Political Science*, *American Political Science Review*, *Business and Politics*, *Economics of Governance*, *Journal of Experimental Political Science*, *Journal of Politics*, *National Science Foundation*, *Oxford University Press*, *Party Politics*, *Political Research Quarterly*, *Proceedings of the National Academy of Sciences*, *Research and Politics*, *Quarterly Journal of Economics*, *Science Advances*, *Strategic Management Journal*

Panel chair: annual meetings of the American Political Science Association (2020) and the Midwest Political Science Association (2021)

Discussant: annual meetings of the American Political Science Association (2020-2021), the Midwest Political Science Association (2021), and Society for Political Methodology (2019-2020, 2022)

**PROFESSIONAL
ASSOCIATIONS**

Academy of Management, American Political Science Association, Midwest Political Science Association, Society for Political Methodology, Strategic Management Society

**UNIVERSITY
SERVICE**

Co-organizer: Center for the Study of Democratic Politics Speaker Series (2021-2022) and Political Economy Workshop (2020-2021)

Faculty Coordinator: American Politics Graduate Research Seminar (2021, 2023)

Faculty Grader: American Politics Graduate General Exam (2021)

Junior Paper Advisor: Department of Politics (2023)

Senior Thesis Research Funding Committee: Department of Politics (2020-2021)

**UNIVERSITY
SERVICE (CONT'D)**

Senior Thesis Second Reader: Department of Politics (2021)

Undergraduate Academic Advising Committee: School of Public and International Affairs (2020-2021, 2022-2023)

REFERENCES

David P. Baron

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Stanford University Graduate School of Business
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